



Ascension Sports Partners LLC

Choosing an executive search firm is not an easy task.

You need a company who has a reputation for excellence in finding the executive who is right for your organization. Ideally, that company will also have consultants you trust, respect, and would work with you collaboratively to insure the best results.

Ascension Sports Partners offers clients the following service offerings:

- *Full life-cycle retained executive search*
- *Monthly retainer based search agreements*
- *A la Carte services*

1) *Full life-cycle retained executive search:*

Ascension Sports Partners will provide the following:

- Needs Assessment
- Position Description (if necessary)
- Elaboration of candidate qualifications
- Establishment of candidate criteria
- Maturation of search strategy
- Candidate screening
- Reference investigation
- Final candidate presentation (not to exceed five (5) candidates unless discussed with client)
- Negotiation (if necessary)
- Quality review after hiring

2) *Monthly retainer based search agreements:*

Reasons to consider a retainer based agreement:

- Hiring a retainer based search firm is more cost effective than hiring a full time recruiter (i.e. salary vs. retainer, no benefits, and no relocation costs)
- Provide client with the necessary time frame to narrow and anticipate the number of planned annual searches during the engagement period
- Ascension Sports Partners human capital database and talent exposure with other client searches affords the client access to a broader candidate pool and will provide a necessary "ear to the ground" as to what the industry is dictating
- Seasoned and proven search executive with direct industry knowledge at work for you 24/7

"Dan's work is highly professional. He thoroughly researches the requirements of the position and targets key companies and contacts. Dan kept us informed of his progress and attributes of key candidates. He has a very high degree of customer service. Dan has a strong network and knows when and where to reach out to his key contacts to find the best talent. Dan is very knowledgeable of staffing and of the Sports and Entertainment industries in particular. I highly recommend Dan."

*John Garofalo –
Former Director of
Recruiting at the NBA*





Product/Service Information

3) *A la carte services:*

Ascension Sports Partners understands not every engagement will look to either full life-cycle recruitment or hiring a recruiter on retainer. We want to provide our clients the option of picking and choosing different options, on an hourly basis, within our retained executive search which might make sense for them. Here are a couple of different examples:

- Independent telephone interviews and electronic reports of candidates you have chosen with full Ascension Sports Partners analysis
- Full background check, education, and resume validation
- Develop detailed job description
- Create ideal candidate profile
- Generate interview templates for phone and in-person interviewing
- Review and prioritization of resumes received
- Manage communications to unqualified candidates

“From the candidate side, Dan managed the process professionally from beginning to end – it’s very apparent he’s spent his career in the industry. Unlike some, he doesn’t try to steer you into an opportunity simply because one exists – he works to make sure it’s truly the right fit for both sides.”

Partial List of clients and partners:



From the initial introductions, to interviews and reference checks, through compensation negotiations and relocation, Dan ensured the process was smooth and comfortable.”

Ryan Smith – Director, Corporate Partnerships, Nashville Predators (Placed Aug 2008)

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